



#### **Corporate Presentation**

Private & Confidential





## Touching 100 mn+ lives globally...

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### Welcome to our Journey towards Excellence!



We do not claim to be the best. We only claim to be better than what we were yesterday.









### Welcome!

**Encube Ethicals** is an integrated pharmaceutical topical organization dedicated to only semisolid formulations.

We help our customers serve global markets with technology based, innovative, cost effective & consumer friendly topical products of the highest quality







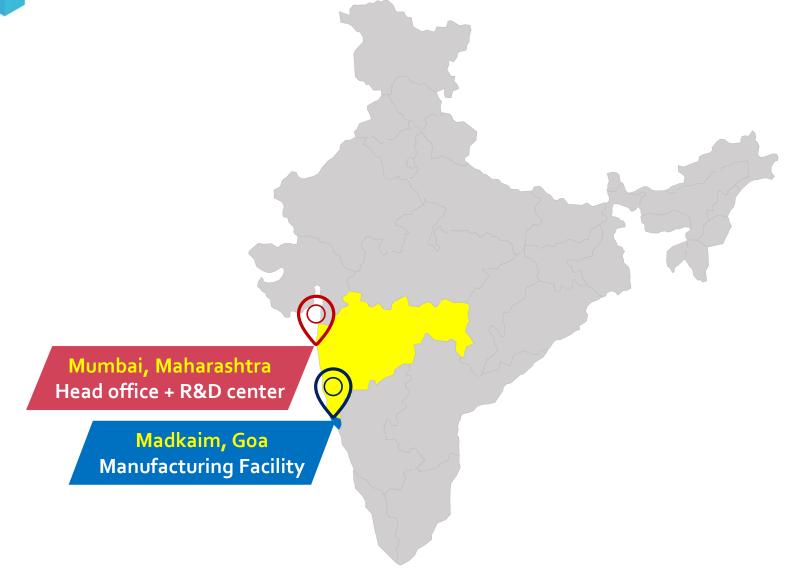


# We have chosen Semi Solids.

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Encube



60% of the business is Export Oriented with the major countries of export being US, UK, EU, Korea, Australia, Philippines, Malaysia, Canada, etc.

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# Brief Snapshot





# Brief Snapshot















Mr. Mehul Shah Founder & Managing Director

Mr. Mehul Shah is a Mumbai bred entrepreneur with more than 30 years of experience in the Pharmaceutical Industry.

He completed his Bachelor of Pharmacy from K. M. Kundnani College of Pharmacy - University of Mumbai in 1987.

His passion & expertise in Topical Semisolid Formulations has defined growth and strategy for Encube. His keen understanding of the manufacturing systems has made Encube into one of the most operationally flexible facility, capable of handling great variability & diversity.

He was awarded Emerging Entrepreneur of the Year at Indian Pharma Awards 2015.





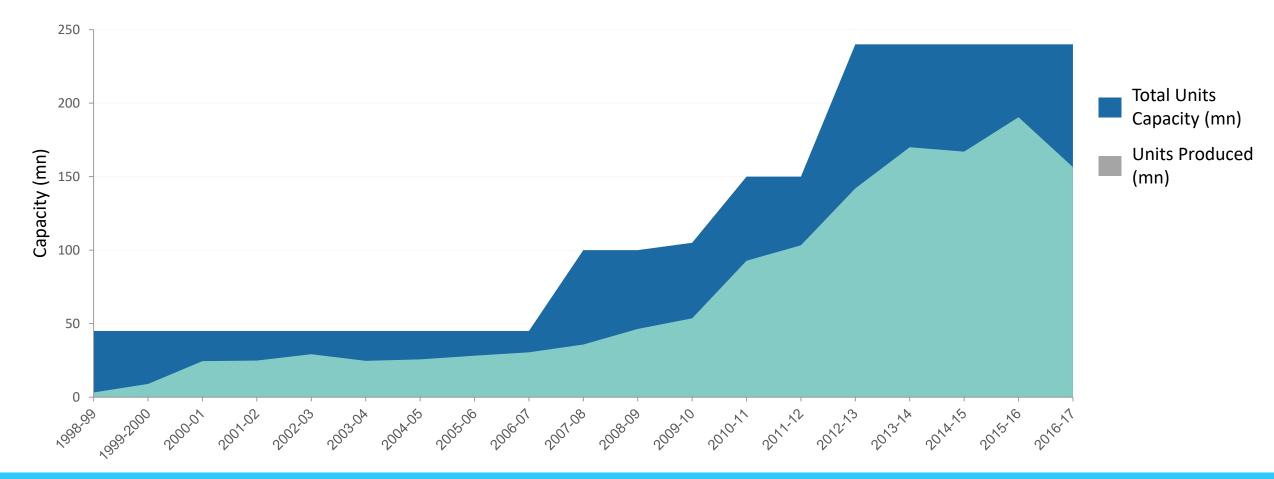








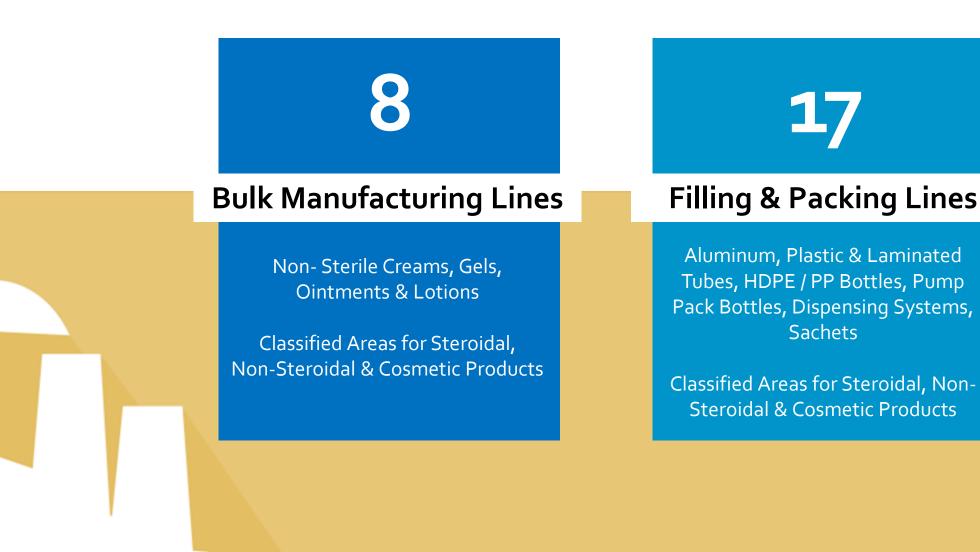
#### **The Growth Momentum**



#### From 3.2 million to 156.5 million units

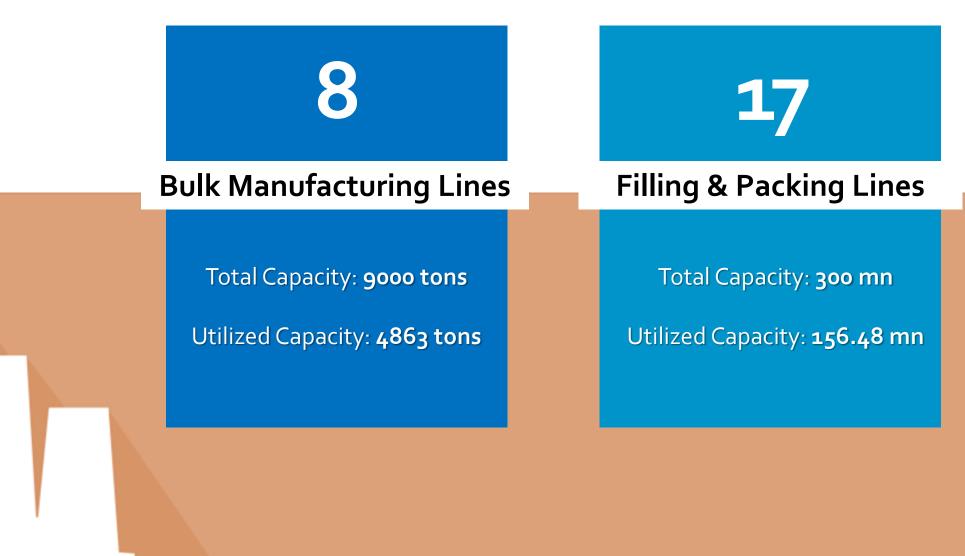
# **Production Facility**





## **Production Capacity**





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Туре	No.	Subtype	Capacity
	Mfg I	Steroidal	1000kg
	Mfg VI	Steroidai	1000kg
	Mfg II		1000kg
Drug	Mfg III	Non-steroidal	1000kg
	Mfg IV		2000kg
	Mfg V		2000kg
		Alcohol Based	350kg
Cosmetic			3000kg
Pilot Plant			100 kg + 200kg

## Manufacturing







Туре	Filling	Packing Line	Туре	Capacity
Steroidal	1	Line I	Norden Tube	100 tpm
	I	Line II	Norden Tube	100 tpm
	VI	Line X	Norden Tube	100 tpm
		Line XI	Norden Tube	170 tpm
	п	Line III	HDTF-2 Tube / Bottle	68 tpm / 30 bpm
	II	Line IV	Norden Tube	100 tpm
Non Ctoroidal	Ш	Line V	Norden Tube	100 tpm
Non Steroidal	V	Line VIII	Bottle	6o bpm
		Line IX	Norden Tube	100 tpm
IV		Line VII	Norden Tube	170 tpm
		Line XIII	Jars	15 jpm
Cosmetic		Line XIV	Bosch Bottle	6o bpm
		Line XV	Norden Tube	100 tpm
		Line XVI	Bottle	30 bpm
		Line XVII	Sachet	150 spm
Exhibit Batches		Line VI	Norden Tube	100 tpm
Proposed HPAF		Line XVIII	Norden Tube	100 tpm

## Packaging









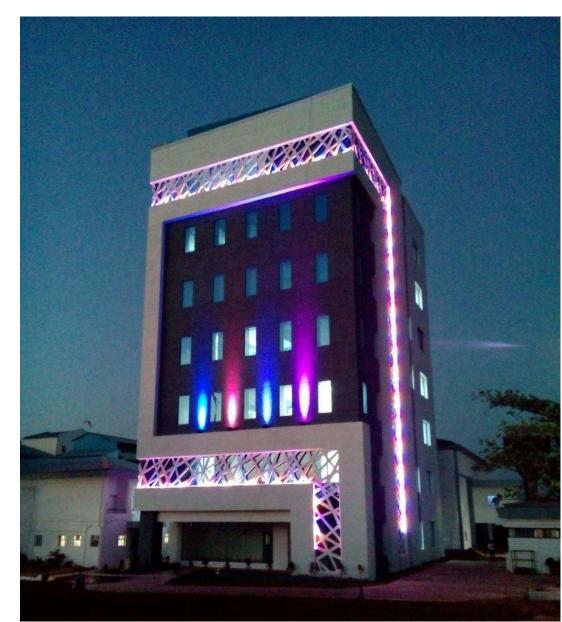
- All transactions through SAP
- Totally 14,000 Temperature Controlled Warehouse pallets
- 5,000 Temperature Controlled ASRS Warehouse pallets
- Warehouse Management System for Location Management
- All Input material Barcoded for Track & Trace and status
- FIFO / FEFO followed for Dispensing

## Warehouse



## **Quality Control**

Online Sampling & FTNIR for identification Wet Chemistry laboratory, Instrumentation section In-house Microbiology Lab Packaging material testing Lab Stability study as per ICH guidelines Caliber<sup>®</sup> LIMS Empower<sup>®</sup> 3 networking for HPLC and GC Anton Paar<sup>®</sup> Rheometer for benchmarking studies.







Formulation Lab 3600 sq ft 15 members team

Enriched experience of working on several ANDAs and dossiers

Potential to work on 10+ new ANDAs annually

ISO class 8 Pilot Area for trial batch manufacturing

Automated IVRT apparatus for faster and error-free results

All HPLCs are linked to Empower 3 software for reliable data generation.

Research & Development

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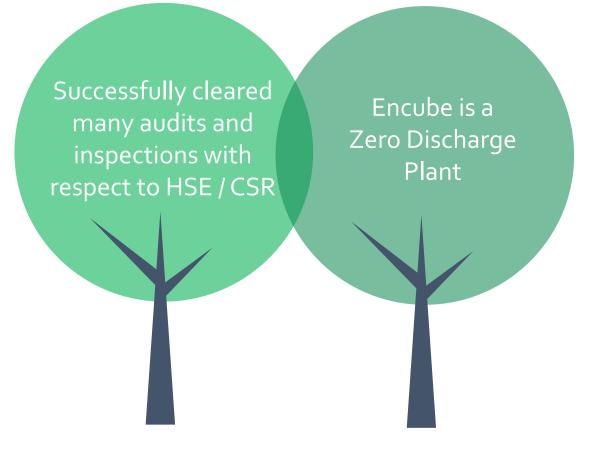


### **R&D - Services**

Pre-formula formulation de		Analytical de and vali					Cosmetic formulation development			
	IVRT Studies Synthetic mer Product Dev	mbrane) for	Lab-scale a batch ma				MFC/I Specific Technolo	ati	ons for	



## Health, Safety & Environment





#### First IGBC-LEED certified Platinum rated building of Goa



**Commissioned Green Office Building** 









<b>FED</b> A U.S Food and Drug Administration		Australian Government Department of Health Therapeutic Goods Administration	YKPAÏHA UKRAINE	WHO-GMP
US FDA GMP Certification	Russian GMP	TGA Australia GMP	Ukraine Site Approval	WHO-GMP Certification
Mar 2012 / Aug 2015	Oct 2017	July 2017	May 2017	Aug 2016
定 た の な 本 か 管 理 署 Food and Drug Administration	Agence nationale de sécurité du médicament et des produits de santé	الإمارات العربية المتحدة وزارة الصحة United Arab Emirates Ministry of Health		FDA Korea Food & Drug Administration 식품의약품안전청
Taiwan FDA	ANSM EU GMP	UAE Mfg Site Approval	ANVISA GMP	South Korean FDA
Oct 2014	Aug 2014	Aug 2013	May 2013	June 2012

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US FDA GMP Certification	ANSM EU GMP	ANVISA GMP	Russian GMP	TGA Australia GMP
Mar 2012 / Aug 2015	Nov 2014	Nov 2017	Oct 2017	July 2017
<b>VKPAÏHA</b> UKRAINE	WHO-GMP	Content of the second	الإمارات العربية المتحدة وزارة الصحة United Arab Emirates Ministry of Health	FDA Korea Food & Drug Administration 식품의약품안전청
Ukraine Site Approval	WHO-GMP Certification	Taiwan FDA	UAE Mfg Site Approval	South Korean FDA
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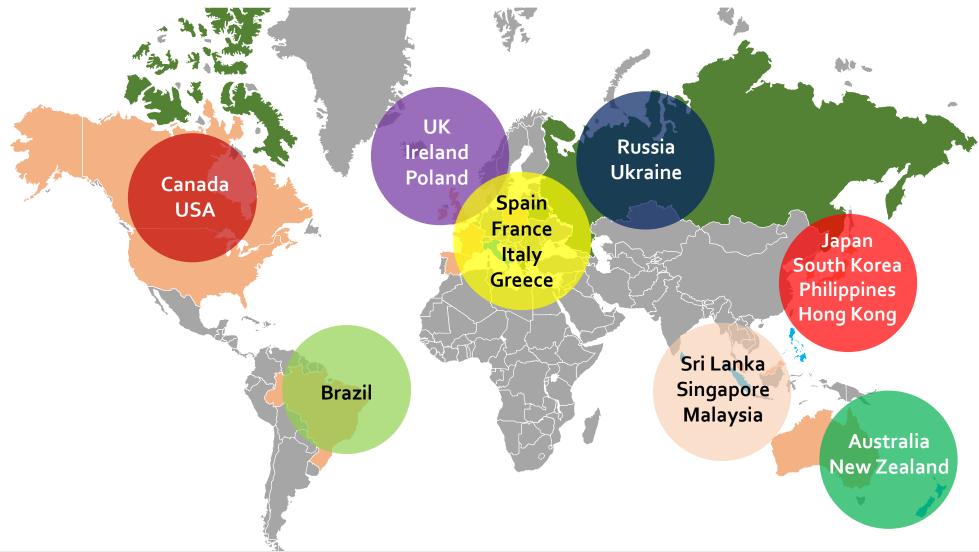
#### Awards and Accreditations

Achievement	Month/Year
Best Contract Manufacturer India – OPPI	Sep 2015
IDMA - Quality Excellence Award (Gold)	Jan 2015
ISO 14001:2004 Certification	Dec 2014
LEED India Certification for New Construction (Platinum)	Sep 2014
C-TPAT	May 2014
ISO 9001: 2008 Certification	Mar 2013
Best Contract Manufacturer India – OPPI	Sep 2011
Star Export House Status	Jan 2011
SAP ACE 2007 Award	Aug 2007



### **Our Global Reach**





Potential to export anywhere in the world.



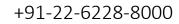
### **Our Esteemed Customers**

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Get in touch!



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191 22 0220 0000

www.encubeethicals.com

connect@encubeethicals.com

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803, HDIL Kaledonia, Sahar Road, Andheri East, Mumbai -69 – INDIA.

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# Thank you!